



Create **Success** Together



High-Performance

Excellent

Good

Medium

Average

Lazy

Zero Performance



...so what is your current level of Performance ?

Zanga is only for the **Committed Business Owners** who want to
Create True Success in their Business while having a Fun Lifestyle &
Generate Substantial Wealth.

Who?

Our definition of High-Performance is relevant for all People, regardless of Educational Level, Experience, Age, Gender, Ethnicity or Opportunity.

Anyone who is prepared to do whatever is required to become better.

How?

Committed hard work. Knowing exactly what to do, then doing it even when you don't want to do it. In order to improve your life you must be willing to Change & be Teachable.

What High-Performance means:

Your A-Game. Performing at your daily best in all areas to achieve your goals, while living a fulfilled & balanced lifestyle. A better & faster way that is more efficient.

A High-Performance Company:

A Company intentionally designed to perform at a Higher Standard in all departments & generating great profits while continually Empowering Employees & Impressing the Customer every day.

A High-Performance Business Owner:

An Owner who is constantly Learning & Working to achieve the Highest Results possible from all areas in Business & have a Balanced & Healthy Life Style.

A High-Performance Employee:

An Employee who is constantly Learning & doesn't need to be Managed Daily while understands their Responsibility in the direction the company is going.



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High Performance
Business Coaching
& Consulting

Michael Grant, the **CEO of Zanga (Pty)Ltd** has Owned, Managed or Invested in over 16 companies over the past 25 years with a total sales turnover of about **half a Billion Rand** and company financed loans in excess of **R120 million**.

Mike's first job at 20 was a floor sweeper, then he started his first company at 27 and is **semi retired at 50** after selling some companies.

He will share his losses, failures and mistakes as well as his wealth of knowledge and experience to **help you succeed** in business & life.

Mike has studied hundreds of books and listens to thousands of hours of business audios & attended multiple seminars in all areas that have helped him build his success in family, business and life.

Zanga helps small to medium size **Business Owners** have access to the Knowledge, Experience & Insights into **business successes** & helps them avoid the unseen failures to ensure they grow their company.

One-on-One Mentoring & Coaching is available to Business Owners
Small Group Sessions to help People who are starting up in Business

Do you need a :
Business CEO - Mentor - Coach - Advisor - Director - Consultant...
on call 24/7 ?

What We Offer:

Supporting & Coaching the Business Owner with Personal Growth & Business Support
Consulting and offering experience & insights for your Business to achieve more

Services Include:

- Personal & Team Profiles
- Small Group Coaching
- One-on-One Coaching

- 1.) **Start Up:** 2-3 Hours in a Group Session for Business Owners
- 2.) **Growth:** 2-3 Hours One-on-One with Business Owners
- 3.) **Corporate:** Full day with Owner at Business Premises

Our clients have 24 hour on call or email access to assist when they may need support

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Personal Profile:



INTEGRATIVE ENNEAGRAM
ACCREDITED PRACTITIONER

We will help **you** to know yourself better by doing a Personal Profile that offers a 45 page document **detailing** who you are & identifies why you do what you do.

This Profile helps us **understand** why you respond & act the way you do as well as indicates your **stress level** in different areas of your personal life, work environment & your overall happiness level.

We will use this tool to quickly address & **help change** areas that are affecting your Work and Personal Life.

This tool can also be used to supply you a **Team Profile** of your Employees or help you understand your Business Partners, Work Team or Family Members better.

Your Personal Development is essential for your **Growth to Success.**



8 Focus Areas:

1. **Mind set** - Your Personal Philosophy
 2. **Your Plan** - Where are you going?
 3. **Marketing** - How do you get more Customers?
 4. **Sales** - How do you Increase Sales?
 5. **Profits** - How to Grow Profitability
 6. **Employees** - How to Empower & Grow your Staff
 7. **Wealth** - A Personal strategy to Create Wealth
 8. **Lifestyle** - Family, Friends, Fun & Personal Time
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12 Personal Values:

1. **Honesty:** Always be 100% Truthful & Honest about Everything & with Everyone.
2. **Responsibility:** You are 100% Responsible for your own Success & Failures
3. **Discipline:** Your Success is proportional to your Self Discipline
4. **Why:** You have to know exactly why you need to be extraordinary .
5. **Clarity:** Clear direction and detailed goals.
6. **Integrity:** Holding Yourself to a Higher Standard. Not 99%.
7. **Energy:** Create, Generate and Maintain Energy when you need it.
8. **Results:** Measurable & Achievable.
9. **Courage:** Do what Scares you when it appears. 10 Seconds of fear...
10. **Student:** Learn by Asking, Listening, Watching or Reading regularly to Grow.
11. **Kindness:** Show Kindness Daily.
- 12 **Gratitude:** Take Stock and Appreciate what you have Daily



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All Prices Quoted Exclude Vat @ 15%.
Price Subject to Change without notice.